

Technical Sales and Application Engineer

QUALIFICATIONS AND JOB DESCRIPTION

We seek to appoint Technical Sales and Application Engineers who will be responsible for specific regions Kazakhstan, live in Astana/Almaty

The Role:

Will be responsible for the analysis and diagnosis of a wide variety of wear problems and sales of protective maintenance welding products to overcome them. In the business of competitive selling and creating a market need, the individuals will be able to service existing accounts whilst opening up new businesses.

The successful candidate will be responsible for the following tasks:

- Daily contact with customers to follow up and meet their technical support and product needs
- Realization of the budgeted sales turnover for a given sales region
- Coordinating selling activities in sales region in alignment with company goals
- Preparation of the sales, visit and market-related research report

Job Requirements:

- University degree in Mechanical/Metallurgy/Materials or Welding Engineering,
- Preferably minimum 1-2 years of successful sales experience in technical sales,
- CRM experience is preferred,
- Practical and influential personality to communicate in a different environments,
- Excellent presentation and communication skills,
- Hardworking and self-motivated team player with multi-tasking, follow-up and organization skills,
- Problem solver with an organized and disciplined working style
- Willingness to travel and have a driving license,
- Residing or will reside in Baku province,
- Fluent in Russian, Turkish and English

This posting is not intended to be an all-inclusive list of duties and responsibilities, but constitutes a general definition of the position's scope and function.

We offer a competitive salary and commission structure, and also product and service training.

Contact Information;

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